

Sage Enterprise Suite — Professional Services Group

Services include:

- Helping review and re-engineer business processes
- Providing onsite application expertise for your Sage Enterprise installation and operating system configuration
- Implementing Sage Enterprise's distribution and accounting modules
- Professional project management
- Technical and product consulting throughout the software implementation cycle
- Customized onsite training
- Custom programming to modify Sage Enterprise or to integrate it with your other applications
- Integration of Web applications across various platforms into Sage Enterprise



Maximize Your Investment in Sage Enterprise Suite Using Expert Resources

The Sage Enterprise Suite Professional Services group is staffed with Microsoft-certified professionals, Visual Basic and SQL Server software programmers, and distribution, Web and applications experts with accounting backgrounds. Your Sage Enterprise Solutions Provider (Sage ESP) can deploy consultants directly from Sage headquarters to your project team — adding value to the development of your operations.

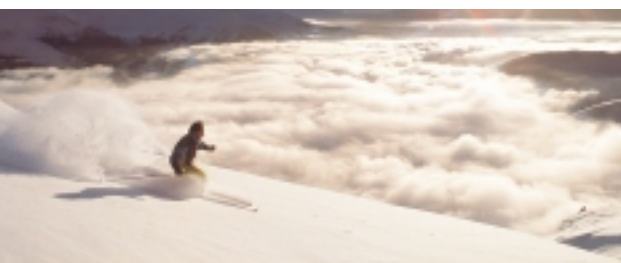
Quality consulting services are an essential factor in providing a total business solution. As an important component in the successful launch of any new system, professional implementation expertise can enhance business procedures, improve the quality of management information, update the technology of your system more effectively, and produce a more valuable working environment.

Typically, Sage Enterprise Professional Services consultants are called upon to provide project management assistance with training, data migration, custom coding for integration, report writing, business analysis, and implementation. Sage Enterprise consultants are experts in harnessing the technical power of Sage Enterprise to optimize business performance, including utilizing programmatic hooks to integrate existing Web sites with Sage Enterprise. This allows the Web applications to continue to run on a different operating system while fully integrating to Sage Enterprise's accounting, manufacturing and supply chain solutions.

Sage consultants are specialists in their own fields, including Microsoft technologies, Web technologies, accounting systems, business management, and project management. This level of service can maximize your investment in Sage Enterprise to better fulfill your unique business requirements.

Sage Enterprise Suite of Modules:

General Ledger, Accounts Payable, Accounts Receivable, Cash Management, Financial Reporting, Web Reports, Fixed Assets, Multicurrency Management, Advanced Allocations, Consolidations, Advanced Budgeting, Purchase Order, Sales Order, eCustomer, Inventory Management, Inventory Replenishment, Human Resources, Manager and Employee Roles, Payroll, Customizer, Application Framework, Module Source Code



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Technical Expertise *Providing assistance on technical issues to ensure the successful installation of Sage Enterprise applications, Sage technical expertise includes:*

- The setup and configuration of Windows NT Server operating systems, LANs and WANs, workstations and SQL Server software
- Fine tuning of the computing environment — including setup of optional network components, such as Windows NT Remote Access Server (RAS) and Terminal Server
- Conversion of data by transferring your records electronically from existing accounting systems to Sage Enterprise in the required format - eliminating re-entry
- Enabling you to build interfaces allowing information from existing accounting systems to flow seamlessly into Sage Enterprise using our systems integration services
- Customization and localization of Sage Enterprise to reflect unique facets of your business or the accounting requirements of your local market

Functional Expertise *Offering access to top-quality financial and business management information through system configuration, Sage consultants' functional and procedural knowledge includes:*

- Definition and re-engineering of the business processes that optimize your operational efficiency
- Distribution expertise to increase customer service, minimize inventory costs, and automate replenishment workflow
- Optimization of multi-platform e-commerce solutions to integrate with Sage Enterprise accounting and distribution suites
- Development of Charts of Accounts that are efficient, yet allow relevant data to be recorded and accessed by making use of unique coding schemes
- Configuration of Sage Enterprise to reflect the business procedures and management information that you require
- Assistance with the setup of options for each module to take full advantage of the system's flexibility

Project Management Expertise *Controlling available resources for a quality implementation, our project management services include:*

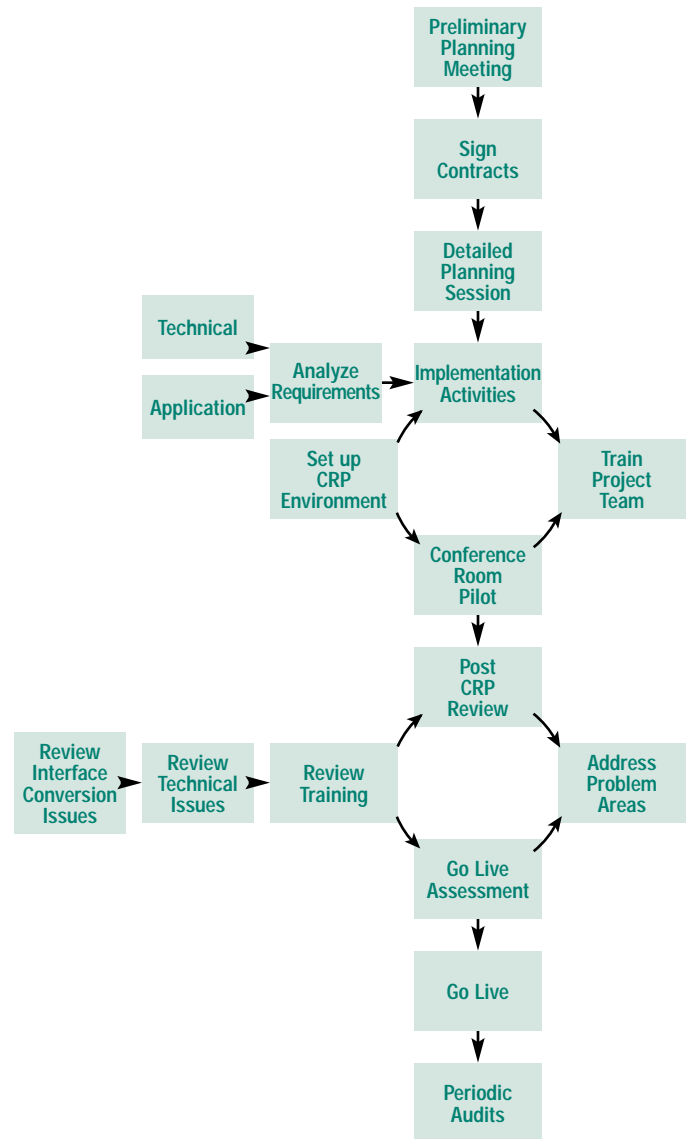
- Development of a project schedule that outlines key deadlines and required resources, sets realistic expectations, and achieves project targets
- Efficient project completion by allocating and managing resources assigned to the project
- Adherence to agreed-upon deadlines by using no more than the pre-agreed resources

Proven Implementation Methodology *Following a proven plan that makes sure all critical steps essential to your implementation are completed, Sage implementation consultants provide:*

- Definition of a proven, multi-step plan that begins with the client's expectations and ends with a post-production review of whether all expectations were met
- Documentation of all changes in scope with weekly project reporting, reducing the risk of going over budget and delaying implementations

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SAGE IMPLEMENTATION METHODOLOGY



Contact your Sage Enterprise Solution Provider for details on pricing and availability of Sage Enterprise Suite Professional Services. These services are provided by Sage Software on behalf of your reseller.

